



Global Sales Manager (Quakenbrück Office and/or Remote)

Are you looking for a new challenge? Do you want to build up a No.1 B2B business in a global billion-dollar market from scratch? Work with BEVMAQ and shape a game-changing trading model.

BEVMAQ specializes in the global trade of used machinery in the beverage industry. Building up at transactional machine platform on www.bevmaq.com, the company offers full transaction processing for sellers and buyers of used machines.

Responsibilities:

- Define and execute global sales strategies
- Build-up a global network of machinery buyers in the beverage industry
- Generate new leads and sales opportunities
- Manage quote requests from our online platform
- Manage incoming leads from affiliate platforms
- Build up industry partnerships and coops
- Manage and control sales KPIs

Skills & Requirements:

- Hands-On Mentality!
- Do not be afraid of calling and talking to people you do not know!
- Entrepreneurial spirit
- Used to work under pressure and strong targets!
- Highly determined and proactive
- Hard worker and willing to do the extra mile!
- Profound communication skills (verbal and written)
- Native German level
- Profound English skills
- Ideally you have already gathered 2–3-year experience in b2b sales or in any trading business

Why you shouldn't miss this:

- Build up a new trading model from scratch
- Be part of a game changing platform project in the industrial segment
- Form part of a new start-up culture
- Flexible working hours
- Space for own idea development within the business
- Opportunity to work remotely

We are looking forward to talking to you. Please send us your **CV** and **Cover Letter** to jobs@bevmaq.com using the subject **“Global Sales Manager”**.